

# About efios

efios helps clients develop and maintain virtual collaboration in the company; this can be used to connect dispersed people in the organization and can support creating innovation and best practices.

The concepts of collaborative working are not new, but the technological developments allow dispersed teams or different groups to work together and share knowledge or gain new insights. The use of e-mail, Internet and other technologies are just mediums to obtain this result.

Getting started with virtual collaboration is not an easy task because the key success factors depend on people. Many times, knowledge management projects are about information technology and not about people, making the projects bound to fail. The new ideas and concepts, created by early adopters such as Ford, Shell, BP, Exxon and other companies have brought forward a best practice model about what works and what does not.

## What efios offers

These models simply give an idea about which direction to follow, as the staff and politics of each company are distinct. An important way of working of efios is that we work with the experts and the staff at the customer and do not impose solutions or external best practices.

The objective is to facilitate people's work giving them the opportunity to work better and more effectively – not to change the way they work. The latter is a common mistake in knowledge management projects and offerings.

## Results

To be short - efios focuses on the human side of collaboration, works with the customer rather than for the customer and will help you to keep it simple where possible and leave room for more complex collaborative solutions.

- Assist organizations to get started or to improve collaboration incentives in a broad sense
- Facilitate and lead virtual projects and communities
- Strategic consultancy about best practices and process improvement

*Please contact efios for more details on products and services*

Borneolaan 265, 1019 HZ Amsterdam Netherlands  
Tel: +31 (0)6 54 794 020 Fax +31 (20) 6376767  
<http://www.efios.com>



efios is an independent consultancy company that focuses on implementations of web based collaboration inside the enterprise. We work with and have been working across the globe with Borax, Shell, P&O Nedlloyd, Dutch Ministry of Public Works, SDI media, Rio Tinto mining, Solvay, and many others in the oil and gas, medical, chemicals and manufacturing industry.